



SEA Maine

SEAFOOD ECONOMIC ACCELERATOR
seamaine.org

Workforce Needs Assessment Phase II Q& A (8.15.22)

1. What do you mean by a “workforce training inventory that has already been developed?” What is in this “workforce training inventory?”
 - A. *The SEA Maine workforce committee has developed an inventory of current training and education programs available across the State. This includes the name of the training/education program and host institution/entity along with basic notes regarding the program.*
2. For workforce training, does this entail speaking with both training providers and employers about training (i.e., on-the-job training and training programs)? Would in-person meetings be recommended? (Or, ask—do you expect the contractor to travel for any of the components in the RFP?)
 - A. *Per RFP: “We encourage respondents to be creative and use their expertise to address the needs of the project in unique and innovative ways. Industry engagement is highly valued and expected.” Industry includes education and training providers. Respondents should provide a budget and related details which meet the needs of the project, including any proposed travel related expenses.*
3. The RFP discusses a report that captures a 10-year perspective of the frontiers of Maine’s MLR economy. The RFP also alludes to workforce trends and industry sectors. How would you expect those models to be completed without the use of quantitative data?
 - A. *Respondents should include in proposals data needs and plans to meet those needs. SEA Maine has completed a foundational data report and also phase 1 of the workforce report.*
4. How will you collaborate with workforce entities locally or throughout the state of Maine to complete this work? Will any workforce development representative serve on SEAMaine’s workforce and talent development subcommittee or work in conjunction with the contractor?
 - A. *Currently, the SEA Maine workforce committee includes representatives from workforce entities, including higher education and training partners. In addition, ME DOL and additional partners have consulted with the committee or members of the committee as needed. This will continue as needed.*
5. What would be the timeline for this work (project start/end date)?
 - A. *The timeline for this work is negotiable; however, work must be completed by June 2023.*
6. How would you ensure coordination and not duplication of efforts with other consulting teams?

A. *SEA Maine committee chairs, who comprised the executive committee, and project management team coordinate efforts to avoid duplication and connect consulting teams.*

7. Is there a not-to-exceed budget for this work?

A. *SEA Maine is looking to respondents to provide a proposal, including budget, which meets the needs outlined within the RFP. Respondents are encouraged to use their expertise to inform the budget proposed.*

8. What do you anticipate the capacity to implement strategies and actions going forward? In addition to those carried out by partners/stakeholders, does SEAMaine anticipate having staffing and technical capacity to carry out recommended priorities?

A. *SEA Maine is funded by the US Economic Development Administration and currently in the final year of a three-year grant focused on developing a Chart for the Future Report (often referred to as a roadmap). Future funding for implementation of recommendations would need to be secured.*



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